



Appointments

January 7, 1994

POWER GENERATION BUSINESS UNIT MANAGEMENT PERSONNEL

The Power Generation Business Unit has experienced dramatic continuous growth over the past six years, and faces opportunities to continue and accelerate that market growth globally through the decade of the 1990s.

The global market will be characterized by intense price competition and compression, a need for rapid and agile strategic decision making, an intense pressure on continuous cost improvement and structural change to control overheads, and a major emphasis on enhancing and creating international alliances and structures.

To address these realities and challenges, PGBU is being restructured as follows:

Mr. Romano Salvatori is appointed Deputy General Manager, PGBU and General Manager of the Strategic Affairs Division. In this role, Romano will guide the creation and direction of our global market growth, strategic alliance development, global field sales, strategic planning, and new product development portfolio for the business unit. This emphasis on quality portfolio growth management is paramount to our continued success in the world markets. Romano will report to the Vice President and General Manager, PGBU.

A separate appointment letter and organization chart for this new operation is attached.

Mr. Randy H. Zwirn is appointed General Manager, Power Projects Division, and will report directly to the Vice President and General Manager, PGBU.

Mr. Don H. White continues as General Manager of our Service Operations Division. Mr. Reg M. McIntyre, General Manager, Product Line Marketing for service will report directly to Mr. White.

Mr. E. Paul Loch continues as General Manager of our Manufacturing Operations Divisions. Mr. Robert E. Nowak is appointed Manager, Steam Turbine Operating Plant Marketing, and Mr. Ken H. Seliger is appointed Manager, Combustion Turbine Operating Plant Marketing. These gentlemen will report directly to Paul Loch.

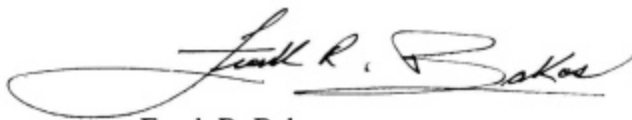
Messrs. H. Art Vedner, Controller; Joseph O. McWhertor, Director, Human Resources; Christopher J. Ranck, Senior Counsel; D. A. (Nick) Bartol, General Manager, Technology Division; M. Bruce Boswell, General Manager, Magnet Systems Division; Gary D. Graham, President, Westinghouse Canada, Inc.; and Edwin L. Spitzer, Director, Executive Communications continue in their present positions reporting to the Vice President and General Manager, PGBU.

The Business Unit Executive Council will consist of Messrs. Salvatori, Bartol, Zwirn, White, Loch, Vedner, McWhertor, and Ranck, and will be chaired by the Vice President and General Manager of PGBU.

A business unit Marketing Integration Council is formed consisting of Messrs. Jim Craig, Pat Conroy, George Lamonettin, Reg McIntyre, Mike Costa, Chuck Martin, Craig Weeks, Bob Nowak, and Ken Seliger. Mr. Jim Craig will serve as Chairman of this Council with Randy Zwirn as the Staff sponsor. The Council will ensure segment marketing coordination and policy, as well as supportive approaches with ESBG aimed at customer approach consistency.

All Business Unit transformation activities, Corporate and Business Unit related, will come under the cognizance of H. Art Vedner, Controller, PGBU.

A staff level organization chart of the business unit is attached.

A handwritten signature in dark ink, appearing to read "Frank R. Bakos", with a large, sweeping flourish extending from the left side.

Frank R. Bakos
Vice President and General Manager
Power Generation Business Unit

POWER GENERATION BUSINESS UNIT

PROPRIETARY
JANUARY 7, 1994

