

THE FLORIDA LAND & COLONIZATION COMPANY LIMITED.

13, Austin Friars,

London, 3rd February 1885
E.C.

Hon^{ble} H. S. Sanford

Hotel Royal.

Berlin

Dear Sir,

I have to acknowledge receipt of your letter of 31st ulto.
and to inform you that it was duly considered by the Board
at its meeting yesterday, a copy of the minutes of which I now
beg to enclose.

Your suggestion that Mr Southrod should draw
on the Company was not considered practicable, this
gentleman having recently failed in his efforts to utilize
the land sale notes.

I enclose copy of the letter addressed to Mr Shillou
on 21st January informing him of his appointment as
a Director in America and asking his advice as to the
best means of negotiating the land notes. I will further
write to him with regard to the Manayunk Bank drawing
upon the Company at any future time if required.

The sales for the six months to 31st December last
amount to \$24,798 against \$20,568 for the corresponding period
of 1883 - But the sales for the last three months are disappointingly

small amounting only to some \$3000 and for the first 10 days
of January no sales have been made. It is possible that
this serious falling off may arise from the absence of
Mess^rs Tafford & Beardall on land selections; at the same
time there would appear to be a general stagnation of
business in the State.

The Board desire me to add that they are
considering whether something may not be done on this
side by advertising land for sale and I am accordingly
writing to Mr. Tafford to advise me what land I might
most judiciously offer to intending settlers.

Yours faithfully
A.W. Marfaire
Secretary