



November 20, 1990

# Appointments

## POWER GENERATION BUSINESS UNIT

### Management Personnel

The Power Generation Business Unit has been achieving dramatic growth and portfolio broadening over the past several years, and is restructuring its resources for a sustained growth pattern achievable over the next decade.

To accomplish these continuous growth objectives and to instill the personal empowerment latitudes necessary to represent our capabilities to our worldwide customers and to excel in servicing their needs, Mr. Frank R. Bakos, Vice President and General Manager of PGBU announces the following organizational restructuring.

The Commercial Operations Divisions is formed, under Mr. Romano Salvatori, General Manager, to synchronize the commercial portfolio. The following organizational elements will report to Mr. Salvatori:

- o The Power Generation Service Division, under Mr. P. T. (Pat) Conroy, General Manager, responsible for field service and operations and maintenance programs.
- o The Power Projects Division under Mr. Randy Zwirn, General Manager, responsible for all extended scope projects and independent power projects.
- o The Steam Turbine Marketing Department under Mr. C. A. (Craig) Weeks, Manager, responsible for all facets of our operating plant and new equipment marketing and sales support.
- o The Combustion Turbine Marketing Department under Mr. R. (Reg) McIntyre, Manager, responsible for all facets of our combustion turbine new equipment and operating service marketing and sales support.
- o The International Marketing Department under Mr. K. A. (Kurt) Steinebronn, Manager, which will support all our International endeavors, new equipment, and operating service.

In addition, at the Business Unit level, Mr. E. P. (Paul) Loch, General Manager, continues to be responsible for the Manufacturing Operations Division. This organization will continue to operate the manufacturing facilities within the Business Unit. Additionally, the restructuring will bring the spare parts and procurement activities together under one

organization; optimizing on the benefits of volume, cost control, cross-sourcing, and inventory control. To further focus on empowerment issues and profit contributions, our existing manufacturing cost centers will be changed to profit centers.

The Technology Division is formed reporting to Mr. D. H. (Don) White, General Manager. The division will serve to further focus all of the engineering and product development functions, assuring synergy of long and short term goals, as well as synchronization of the commercial and business objectives with the Business Unit's technical resources.

The Strategic Operations Division, under Mr. D. H. (Howard) Pierce, General Manager, is formed to focus and develop our long term growth strategies and opportunities. This organization will lead the Business Unit's strategic planning, business development, and globalization efforts.

- o The Total Quality Program is a major element of our long term growth and strategic success. Mr. H. A. (Art) Vedner, Director, Total Quality, will report to Mr. Pierce and continue to report on a matrix basis to Mr. Bakos.

The Domestic Field Sales Organization continues to report to Mr. C. J. (Jim) Craig, Manager. As a critical success measure of operational performance for the Power Generation and Energy Systems Business Units, Mr. Craig will report directly to Mr. Bakos and on a matrix basis to Mr. Woodson.

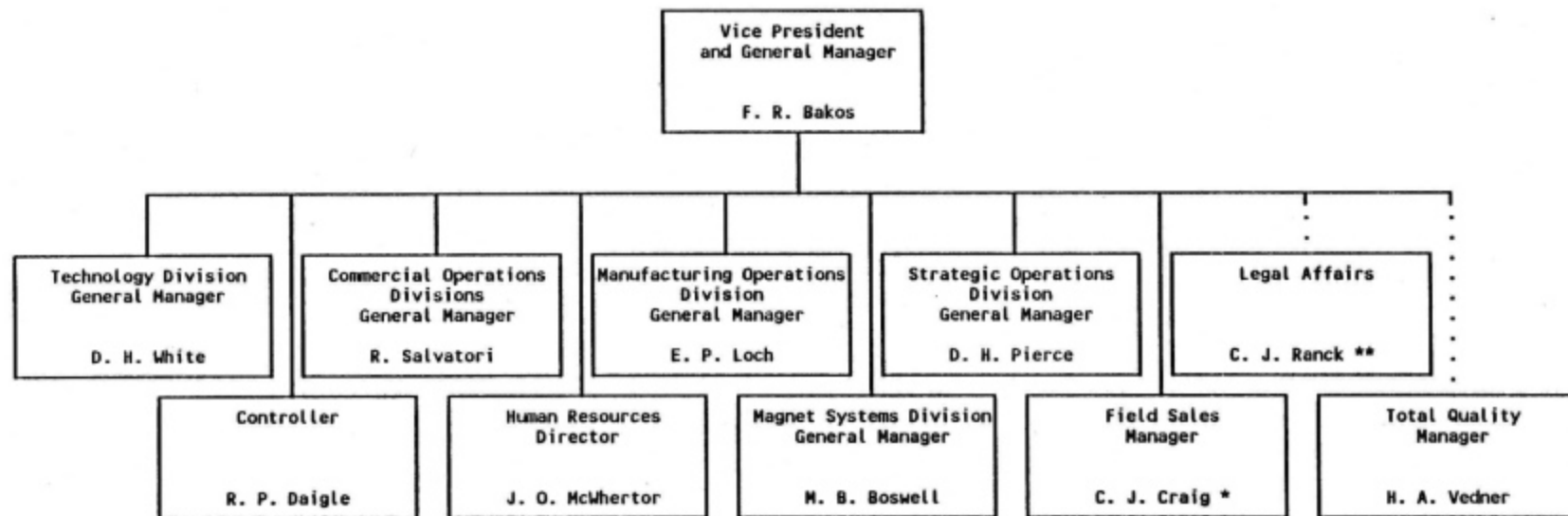
Mr. M. B. (Bruce) Boswell is appointed General Manager of the Magnet Systems Division. In this role, Mr. Boswell will be responsible to ensure the success of the recently awarded Super Conducting Super Collider Magnet Program. Additionally, Bruce will direct the Business Unit's efforts on DOE contract opportunities.

Messrs. Salvatori, Loch, White, Pierce, Boswell, along with Mr. R. P. (Bob) Daigle, Controller, and Mr. J. O. (Joe) McWhertor, H.R. Director, continue to report to Mr. Bakos. Mr. C. J. (Chris) Ranck, Senior Chief Counsel, continues to report to Mr. Bakos on a matrix basis.



F. R. Bakos  
Vice President and General Manager  
Power Generation Business Unit

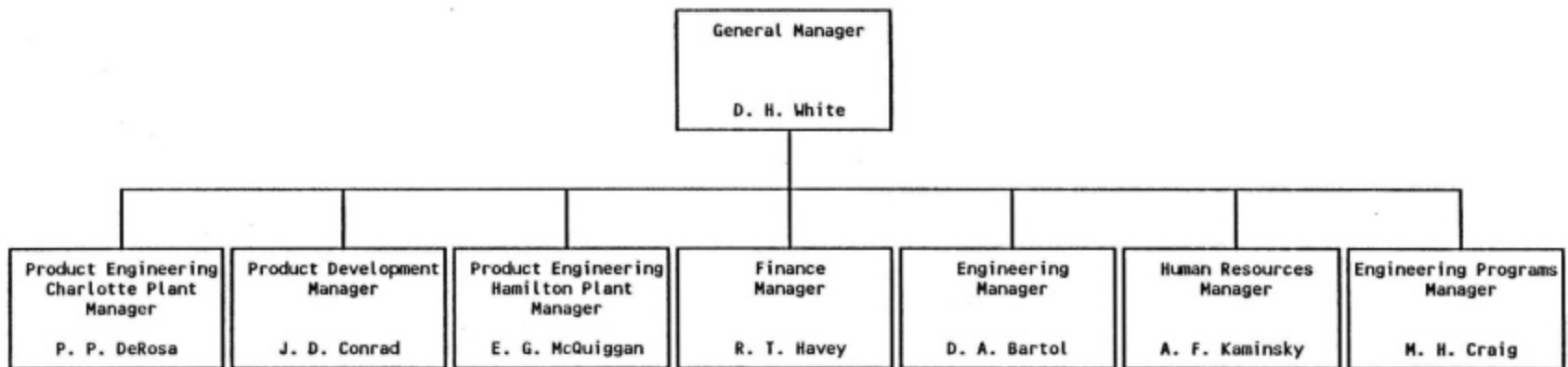
Power Generation Business Unit



\* Co-Reports to ESBV V.P. & GM  
 \*\* Reports to Gateway Legal

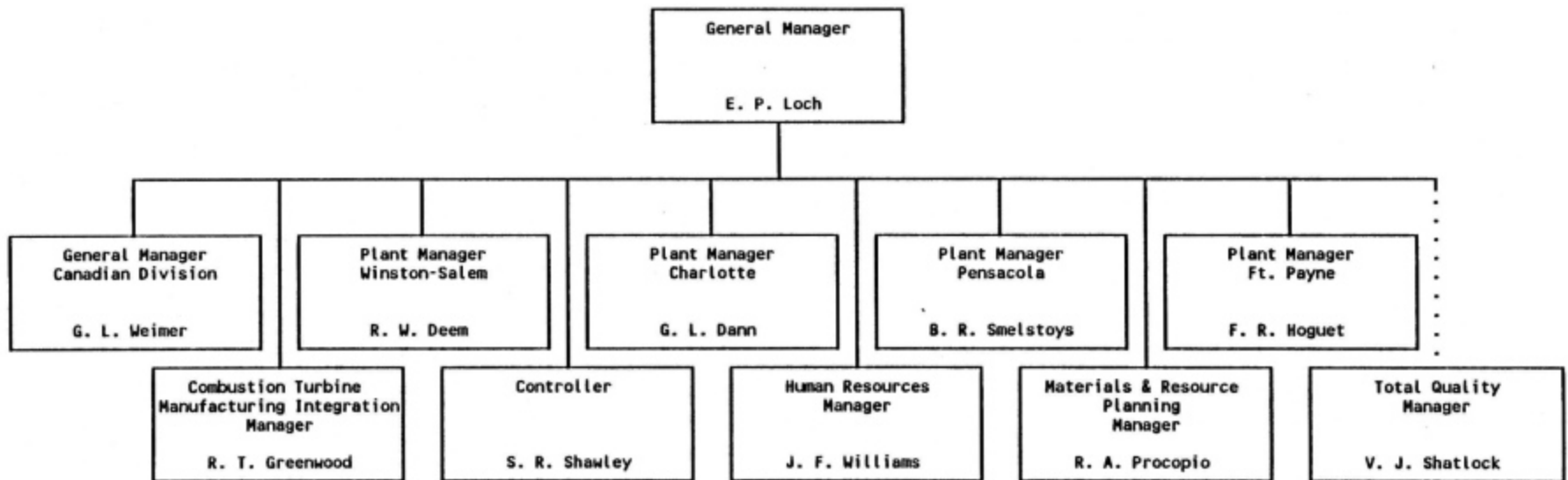
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Power Generation Technology Division



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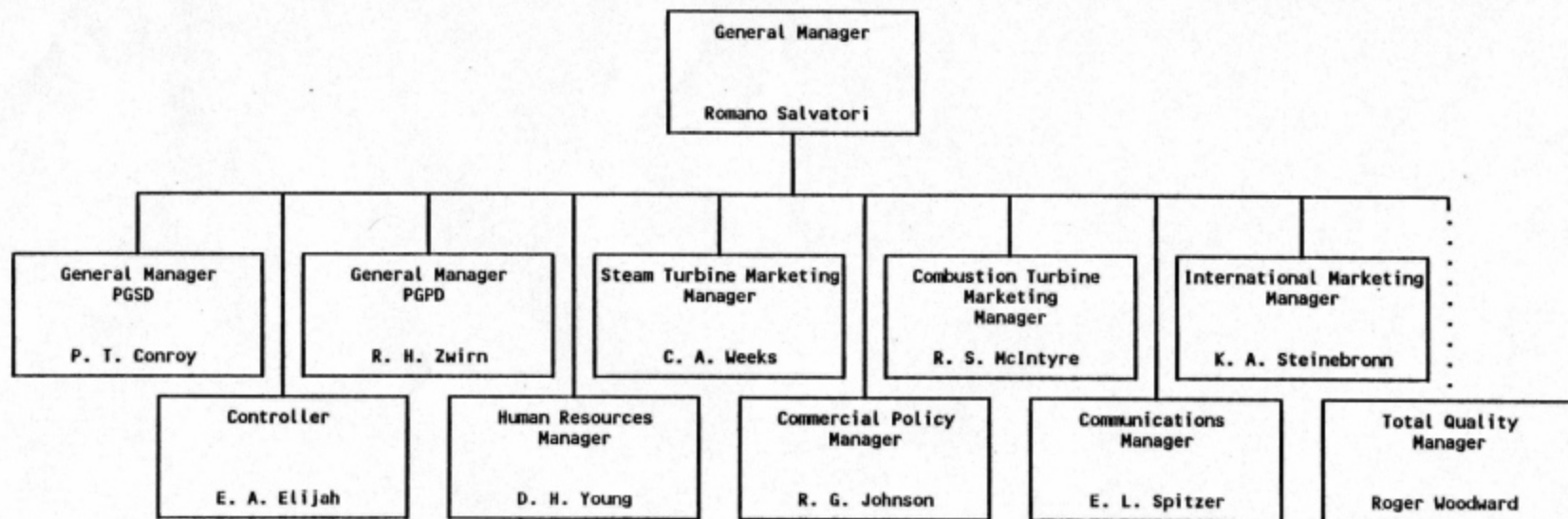
Power Generation Manufacturing  
Operations Division



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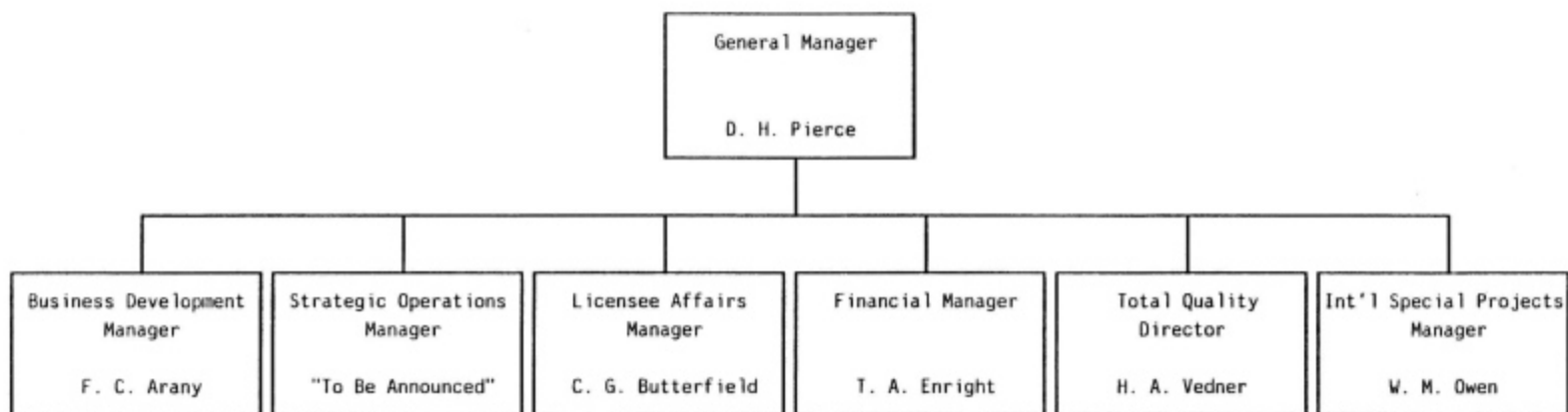
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Power Generation Commercial Operations  
Divisions



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Strategic Operations Division



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