

S-206

# CHASE & CO.

JACKSONVILLE, FLORIDA



April 20, 1925.

Mr. Mayo Dade,  
Arcadia, Fla.

Dear Sir:

Referring to your letter of the 18th in which you state that you wrote me fully under date of the 16th regarding Welles, etc. This is to advise that I never received your letter touching on an interview with these gentlemen, and would appreciate it if you would let me have your carbon copy, which I will make a copy of and return same to you. The only reference I have seen in your correspondence regarding the Welles family was a carbon copy of a letter you wrote to the Orlando office in which you advised that the Welles were connected with the Hollingsworth combination, and that they did not think favorably of Chase & Company.

Keep plugging away after any old Exchange business, or any prospective business, no matter where. We have to have business in order to pay expenses. Last year we did not obtain such results as we would like to obtain for growers, and inasmuch as the Exchange were making a drive for new members on the theory that if they could control a larger percentage of the business they could stabilize prices we were more or less half hearted in going after new business, or holding onto our old business which was wobbly. The time has come now to work hard for next season's business. We must have it.

Glad to note that you have been having some good showers. Incidentally you might report on the damage, if any, noted from aphid infection in the Arcadia district.

Yours very truly,

SOC:HMR