

## Appointments

April 17, 1989

POWER GENERATION BUSINESS UNIT

Management Personnel Fellow Engineers and Scientists

The Power Generation Projects Division is being restructured, effective immediately, to more effectively capitalize on the growing global markets for new generation.

To achieve this objective, marketing responsibility is being streamlined and focussed on two distinct market segments: Projects and New Equipment. The project implementation responsibilities are consolidated into one department. The technical and commercial support functions for the new plant business are consolidated into a single department to increase synergy and resource sharing across all pre-order and post-order activities.

At the same time, the marketing, implementation and support functions for the combustion turbine service business are consolidated into a separate department to better support growth of this important business.

Mr. D.R. Hamzavi is appointed Manager, Power Projects Development. Power Projects Development is responsible for obtaining orders worldwide for extended scope steam and combustion turbine projects which are 1) developed to serve the independent generation industry or 2) in consortium to provide turnkey scopes to electric utilities or industrials. The scope of Power Projects Development includes project identification, screening, proposal preparation, pricing, sales strategy, closing, obtaining of signed contracts/financial closing and transfer to Power Projects Implementation.

Mr. R.S. McIntyre is appointed Manager, Power Equipment Marketing. Power Equipment Marketing is responsible for obtaining orders worldwide for steam and combustion turbine generator equipment and erection, including related BOP equipment supply and erection, which are sold in traditional ways to utilities, industrials or others. The scope of Power Equipment Marketing includes opportunity identification, screening, proposal preparation and pricing (except steam TG scopes), sales strategy, closing, obtaining of signed contracts and transfer to Power Projects Implementation.

Mr. D.M. Johnson is appointed Manager, Power Projects Implementation. Power Projects Implementation is responsible for managing the implementation of orders obtained by the Power Projects Development and Power Equipment Marketing departments. This responsibility also includes cost development for PGPD scope during negotiations and management of ongoing 0&M contracts.

Mr. H.R. Kaczowka is appointed Manager, Combustion Turbine Service. Combustion Turbine Service is responsible for all sales and customer support activities related to the operating fleet of combustion turbines.

Mr. J.P. Kessinger is appointed Manager, Technical and Commercial Operations. Technical and Commercial Operations is responsible for the management of all technical and commercial resource groups in support of Power Projects Development, Power Equipment Marketing and Power Projects Implementation. The responsibilities of this group include plant development, technical integration, purchasing, materials management, and commercial integration.

Mr. R.H. Zwirn remains Manager, Power Projects Investments. This group is responsible for financial activities related to PGPD project ownership, project financial assessment and strategy, economic modeling and for leadership of all PGPD strategic planning.

Mr. D.H. Young continues his duties as Manager, Human Resources, responsible for all human resource and facility support activities. Additionally, Mr. Young is responsible for the integration of Human Resources activities at 0&M project locations worldwide.

Mr. E.A. Elijah remains Controller, with responsibility for financial planning, cost control and cost integration.

Messrs. Hamzavi, McIntyre, Johnson, Kaczowka, Kessinger, Zwirn, Young and Elijah report to Mr. R. Salvatori, General Manager, Power Generation Projects Division.

Mr. R.W. Woodward is appointed Manager, PGPD Quality Assurance, reporting to Mr. H.A. Vedner, Director, PGBU Total Quality, with a dotted line reporting relationship to Mr. Salvatori.

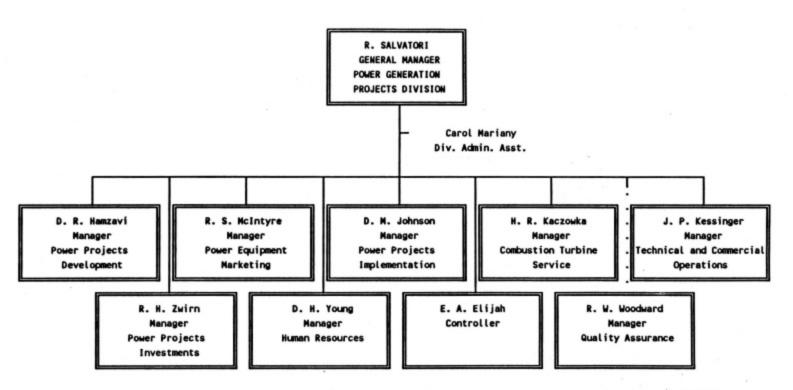
An organization chart is attached.

Romano Salvatori, General Manager Power Generation Projects Division

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Approved: Frank R. Bakos

Vice President and General Manager Power Generation Business Unit



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