



Appointments

January 7, 1994

POWER GENERATION BUSINESS UNIT

Management Personnel

Mr. Romano Salvatori, Deputy General Manager, PGBU and General Manager of the Strategic Affairs Division, announces the following staff level organization for this newly created unit.

Mr. C. Weeks is appointed General Manager, Strategic Alliances responsible for managing the Business Unit process aimed at identifying, securing and managing strategic partnerships necessary to access new markets and to increase our competitive advantage in all the markets we serve.

Mr. J. Kessinger is appointed General Manager, Emerging Products and Technologies, responsible for managing the Business Unit process aimed at identifying and selecting products and technologies with significant future potential. Mr. Kessinger will also manage the process for qualifying products and technologies for commercial introduction.

Mr. N. Sigmund is appointed Manager, Strategic Planning responsible for managing the Business Unit's Strategic Planning process.

Mr. P. Conroy is appointed General Manager, Business Development, Europe, Africa and Mid East, responsible for leading PGBU thrust in concert with Rolls Royce, in this critical region which is the home market of most of our global competitors. Mr. J. Leemon, PGBU Regional Vice President, Europe, Africa and Mid-East, and the sales force deployed in this region will report to Mr. Conroy.

Mr. J. Craig, Vice President, Power Systems Field Sales, will assume the additional responsibilities for marketing communications and orders entry. Mr. J. Sale, Manager, Marketing Communications and Ms. C. Woodruff, Manager, Commercial Services will report to Mr. Craig.

Messrs. C. Martin, M. Costa, and Ms. D. Drehoff will also report to Mr. Salvatori and will continue in their current positions.

Messrs. C. Martin, M. Costa and J. Craig will have a matrix reporting relationship with ESBU.

R. Salvatori

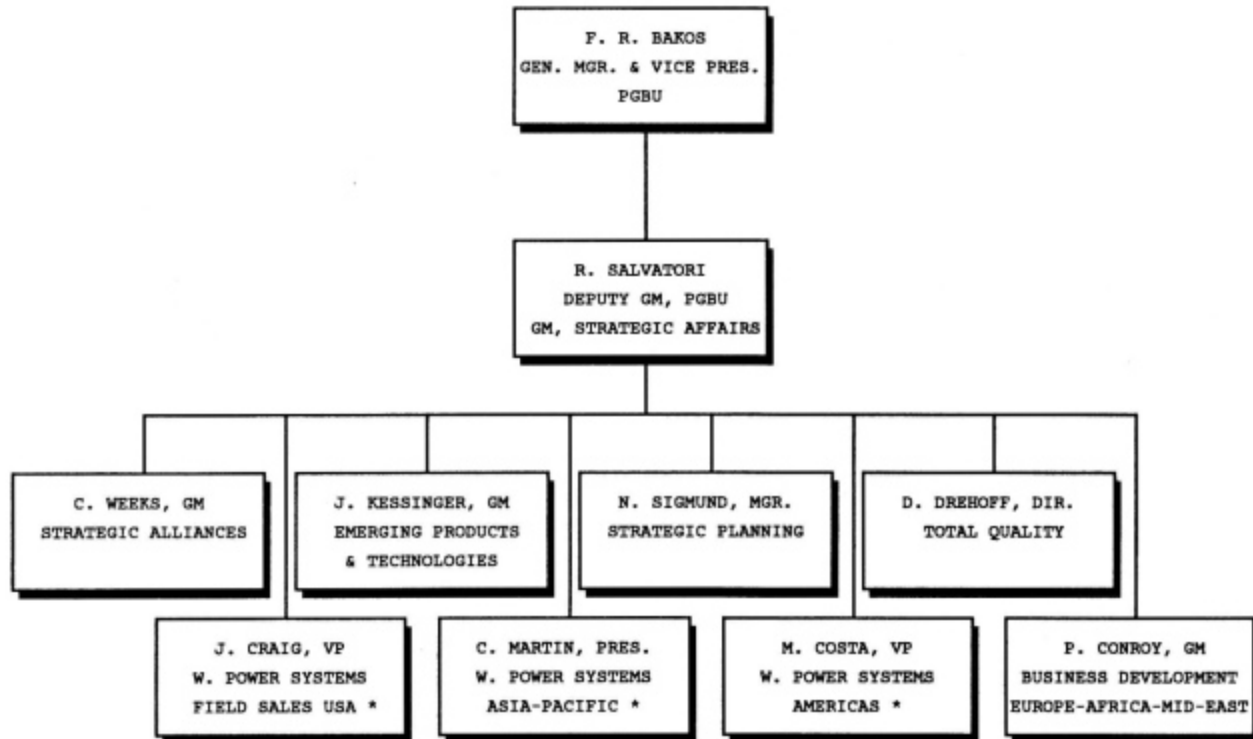
R. Salvatori
Deputy General Manager, PGBU
General Manager, Strategic Affairs Division

F. R. Bakos

F. R. Bakos
Vice President and General Manager
Power Generation Business Unit

POWER GENERATION BUSINESS UNIT

Proprietary
JANUARY 7, 1994



(*) Indicates matrix reporting to ESBU