DEVELOPMENTS AHEAD FOR CITY AND

Finest Prospects for the People of the Best County in the Great Southland

the improvements that will take place of its affairs.

It is soop as the contracts are let for the year in said nothing and of which this paper will say nothing until the actual work has been started some time during the summer months. A glance over the city demonstrates that in the bustoned the summer months are contacted to the summer months. The summer months are contacted to the paper the paper in the First National has far out. mess section of the city and in the

comments of the visitors. The contemplated boat basin and pler, the Country Club and the golf Seminole County grounds, the Elks home, the tourists playground on Second and Magnolia afford or will afford the tourists and vinter visitors the greatest range of ports supplemented by the fine fishing and boating and hunting. In the AT business portion the city is growing faster than any other city of similar size in the state. In the residence section the growth is slower but none the less sure and with more money for investment in the year of 1923 there will be a half million spent on new homes and residences both in the city proper and in the suburbs.

The banks all report a fine condition with larger deposits than ever before and every business in Sanford reports a fine holiday trade and bright prospects for a big year ahead. The vegetable prospects were never brighter with a good market assured for the great celery crop and f. o. b. buyers here already making contracts for the early celery. The spring crops also have a good prospect and the outlook for new residents and tourists is better than it has ever been. The Chamber of Commerce, the schoolsthe churches , the clubs and all the civk organizations are facing the new year with renewed hopes and well satafied with the old year but pushing forward for a bigger and better year

The Herald cannot take up all the many industries and the buildings and the many big things in this issue that have all been mentioned in the past year. But without mentioning them it is safe to assert that the year of 1922 was the banner year in our history in Friday night, at the last session of the industry and in bullding and in general business despite the many handicaps that occurred during the fall season and it is also safe to assume that with the big prospects in big bus-iness north for 1923 and with all that we face here in this great section of Plorida that Sanford and Seminole County will have one of the greatest years in history in 1923.

And this activity is not confined to Sanford for all over Seminole county houses and packing houses and the nent possession. clearing of lands and big development along every line. In fact the country is going ahead just as rapidly as the larger places in all the country.

It means that Sanford and Semily as the larger places in all the country.

ster up business, it is no romancing to big things in civil religious, indus-sound big, it is the solid truth backed trial and social life.

BIG BUILDINGS, RESIDENC-FIRST NATIONAL ES, NEW ROADS, STREETS MANY IMPROVEMENTS CHOUSE CROWNER SHOWS GROWTH, IS REMARKABLE

Attention is called to the report of the First National Bank published in this issue and to the remarkable gain in deposits, made by this institution The year just passed has been one for the past year. The total deposits of the best in the history of Sanford are also remarkable when you stop to and Seminole county in the building consider the peak is not reached until and general improvement line. The April on May. This increase of busibuilding figures for 1922 are well ov- ness of the First National'is an exer the million and a half mark which pression of the good will and confi- financial expert, would bring to Paris per cent too much for fertilizersdoes not include some of the new dence of its more than three thousand new propositions of reparations from that food prices are high and farm buildings that will start this month depositors and is in keeping with the the German government. Bergmann profits are low because so much of the and be finished some time during the policy of the bank to be progressive is expected here tomorrow. year of 1923. Neither does it include yet conservative in the management

The year just closed rounds out the the building of a library and boat thirty-fifth year of President Forstbasin and pier and streets and many er's active leadership of the bank and other improvements that will aggregate many thousands of dollars. It ing career in Sanford. Close behind does not include the million dollar him comes Cashier Whitner with the Democrats overwholmingly in continuity the period of which this paper.

The First National has far outresidence section of the city there has grown its present quarters and is never been so much activity. The six- handicapped by the lack of space in story First National Bank building, its banking room. To offset this conthe four-story Puleston-Brumley dition and in keeping with the probuilding, the I. W. Phillips building, gress of Sanford they have started the the San Juan garage building, the B. erection of a six story bank and of-& 0. garage, the Smith building, the fice building on the opposite corner. Meisch building, the T. J. Miller The banking rooms in the new buildbuilding, the Cates building and many ing on the opposite corner. The bankothers will grace the principal cornof the downtown business section state. They plan to be in their new of Sanford and cause most favorable quarters by the first of August or

Schools Win **Loving Cup**

FLORIDA EDUCATIONAL ASSOCIATION CON-VENTION

Supt. T. W. Lawton and Principal G. E. McKay and something over 20 of the teachers of the Sanford and other Seminole County schools returned Saturday from the Florida Educational Association meeting held at St. Petersburg. They report the finest meeting in the history of the association, both in attendance and interest. The enrollment at this convention was approximately three thousand, which is about five times as great as at former meetings. The attendance was over twelve hundred, whereas in the past an attendance of three of four hundred was regarded as very good.

The principal speakers before the convention were its president, Supt. C. R. M. Sheppard, of Volusia county; State Supt. W. S. Cawthon, U. S. Commissioner of Education J. J. Tigert, of Washington; President B. R. Payne, of Peabody College; Arthur S. Otis, author of the Otis Intelligence Tests, and Governor Cary Har-

dee, of Florida. Of especial interest to us is the fact that Seminole county won the beautiful silver loving cup offered by Hon. C. R. M. Sheppard for the counties in the Fourth congressional district. On sented the cup, with his congratulations, to Supt. T. W. Lawton, of Seminole, who accepted it with a brief address of thanks to Pres. Sheppard and to the teachers of Seminole county schools, whose interest in the Florida Educational Association won

the cup for Seminole.

It will be necessary for a county to win the cup three times before permanently retaining it, and Supt. Lawin the smaller towns and hamlets and ton is confident his teachers will keep villages and on the farms and groves up their record until the cup is won there is building of homes and ware- twice more and becomes our perma-

This is no bubble that will burst; ntart the New Year with the feeling it is no fairy tale to be told to bol- that it will be a big year filled with

New Year's Day Had No Ill Effect on Florida State Officers

TALLAHASSEE, Jan. 1.—New Year's day found little slackening in the machinery of state government. STATE AND FEDERAL OFFICERS Governor Hardee was in his office early and the cabinet members hadn't left the city. In the office of Comptroller Amos an extra force of clerks were preparing for shipment some and had been shipped to last night.

New Propositions of Reparations From the

PARIS, Jan. 1.—German Ambassador Wilhelm Mayor called at the foreign office this morning and announc-

Tennessee Assembly Met Today With the

INVESTIGATION : BY OFFICIALS IS ON TODAY

INVESTIGATE KID-NAPPING

BASTROP, La, Jan. 1.—State and hundred thousand automobile license federal officers are here today inves- tion papers. tags. The force had worked through tigating the alleged kidnapping Fri-Sunday, slightly over twenty thous- day night by a party of sixteen men Mrs. Fannie Tillman of Harold L. Teegeston, timekeeper for the Carbon plant at Spyker, near here. Reports which were received by the sheriff's office yesterday say that Teegeston had been questioned German Government regarding the Moorehouse kidnap- only surviving sister of the late Sena-

THE FARMER'S COMPLAINT.

"The American farmers say that Heavy Sweeping ed that Karl Bergman, the German they already pay from forty to sixty farm revenue must go into unduly high-priced fertilizers."—From "Muscle Shoals," in McClure's Magazine for January.

Democrats in Control There are approximately miles of canals in China.

> Chinese have more caste than even mit. the East Indians.

The Herald, 15c per week, delivered dral founded in 1010.

Public Hearings Will. Be Held to Determine

mgs to determine whether Dr. B. M. McKoin will be extradited to Louisiana will be held here next Wednes-

Simson Critically III

GREENVILLE, M. S., Jan. 1.—Mrs. Fannie Tillman Simpson, aged 83, the tor Ben Tillman, is critically ill here. Little hope is held out for her recov-

Rains Cause Many

postponement of Mummers' parade, a 100,000 feature of Philadelphia's New Year

Return of McKoin

(By The Associated Press)
BALTIMORE, Jan. 1.—Public hearday it was decided last night by Gov.
Richie after a conference with Lousiana officials who brought requisi-

(By The Associated Press) arrested for PHILADELPHIA, Jan. 1.—Heavy tion laws. sweeping rainstorm today cause the celebration. The parade will be held manner, celebrations being virtually man government had sought to obnext Saturday if the weather will per- undisturbed by federal prohibition tain France's agreement as a means

SANCTION OF

CELEBRATING

CHICAGO IS OPEN WHILE NEW YORK WAS CLOSED UP TIGHT

NEW YORK, Jan. 1.—Federal prohibition agents and city police joined among all the powers interested in hands early today in what was declar- the Rhine, which France rejected, was ed to be the first successful attempt made in belief that stable peace in to dry up New York city during New Europe is attainable only if all na-Year's celebration: They centered at- tions decide to stand on the founda-Parades to Stop tention on Boardway and nearby tions of reality, declared Chancellor streets and at least one hundred were Cuno in his sensational revelation arrested for violation of the prohibi- here of Germany's latst move in con-

CHICAGO, Jan. 1,-Chicago welcomed New Year's in characteristic yesterday and showed that the Geragents and none of the prominent ho- of alleviating French fears to the taktels and cafes were disturbed. But ing of a solemn pledge by all powers. In Basel, Switzerland, is a cathe- few arrests were made according to

SUGGESTED NON-WAR PACT

ALL POWERS ALONG THE RINE TO FORM AGREE-MENT BE NO WAR

WITHOUT CONSENT

Of All the People in a Popular Referendum-Appoint a Guardian or Trustee

HAMBERG, Jan. 1.—Germany's proposal to France for non-war pact nection with the reparations problem. The chancellor's announcement was made in a speech before the Bourse interested, that for a generation none of them would wage war upon the others without specifying the authorization from all their people in a popular referendum and that some world power not interested in Rhine would act as guardian or trustee of this

PARIS-The porposed non-aggressive engagment, referred to in his Hamburg speech by the German Chancellor Cuno, was suggested by the German ambassador in Washington to Secretary of State Hughes, it was semi-officially announced here today. but the state department, it was said, did not transmit it officially to the French government.

SHIP BELIEVED TO HAVE BERGDOLL ABOARD IS EXPECTED IN TODAY

PENSACOLA, Jan. 1.—The German steamer Jupiter, on which Grover Cleveland Bergdoll, notorious draft-dodger, is reported to be attemptng to slip into the United States through Pensacola, under ordinary weather conditions should arrive here either Sunday or Monday.

The Jupiter sailed from Fayal, Azores, December 13, according to J. Garriga, local agent for J. Carreras-Ferrer which has the vessel chartered. Unless adverse weather is encountered it usually takes a vessel of the Jupiters' type seventeen or eighteen days to arrive at Pensacola. Bergdoll has been aboard the Jupiter for more than a month, according to the local agent, if he sailed aboard her from any port in Germany. She sailed from Cardiff, England, he says, with a cargo of coal November 30 for the Azores, where his company chartered her.

Local customs and department of justice officials are keeping constant vigil for the vessel and she will be boarded immediately upon arrival.

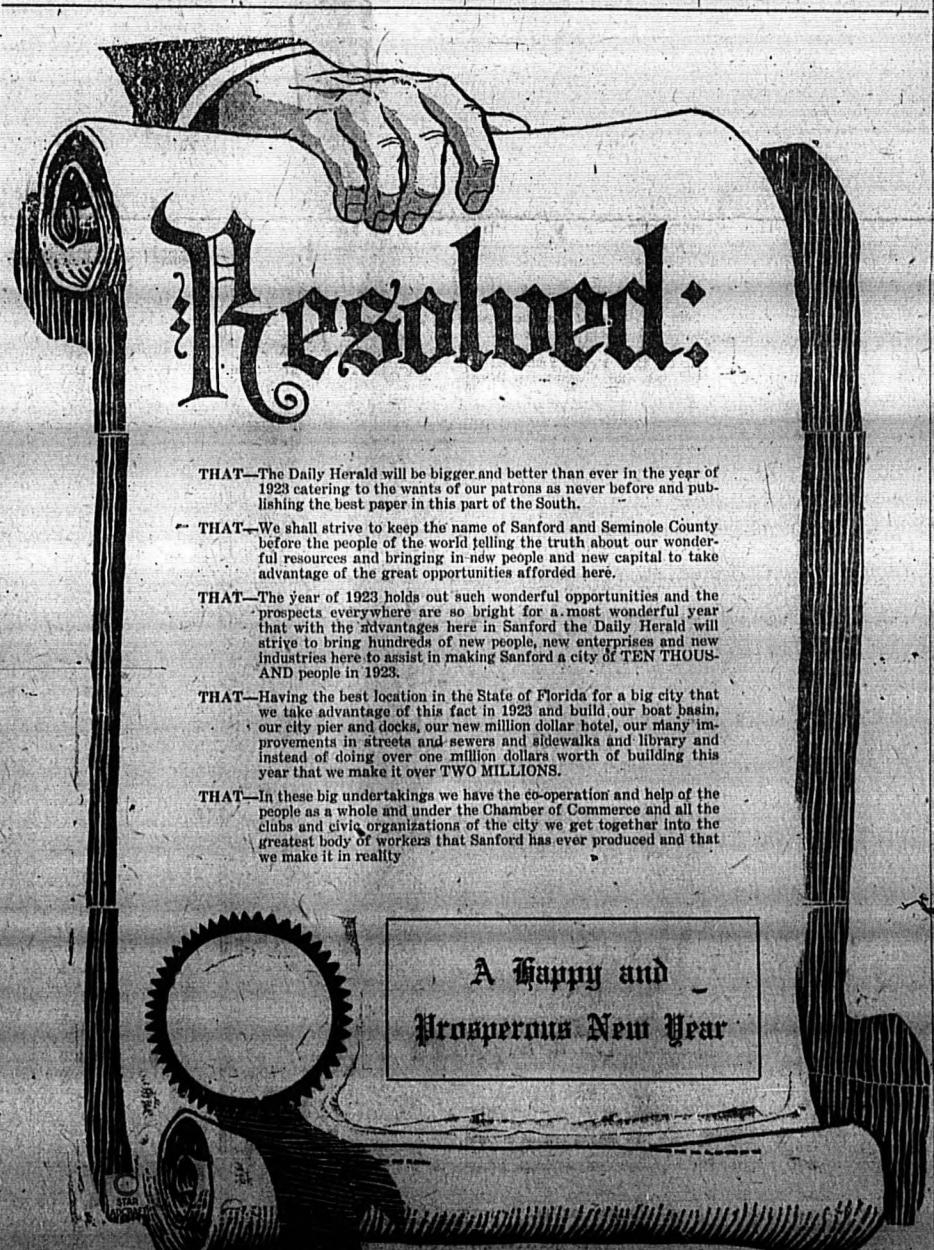
WEEKLY CITRUS REVIEW

ORLANDO, Jan. 1.-The weekly citrus review by F. L. Skelly as issued from the office of the American Fruit Growers, Inc., says:

Oranges: Open weather and a brisk holiday tradec oupled with generally reasonable prices have done much to clean up the accumulation in hany markets. It is probable that the absorption of oranges into consumer channels during the last ten days sets a new record for this country, noted always for lavish holiday expenditures. Slowing down of shipments has held the market steady, hough a few places still show accumulated stocks on hand. If supplies n the immediate future go forward in acordance with actual demands price levels should continue steady. The supply of California navels may be expected to exert effect. Of the estimated crop of 20,000 carloads of nav-els (400 boxes to the car) approximately 4,500 carloads had moved pp to December 23. California shipments were greatly restricted prior to Christman because of generally unsatisfactory prices, but are increasing

Elephants seldom sleep more than

re hours a day.





None of that in this shop-everything we tell you is straight goods, no misrepresentations in goods or prices-this is the store of reliable, fair dealing, square prices and superior ser-

-Give Us a Trial and We Will Do the Rest-

Sanford Shoe & Clothing Co.

115 East First Street—

MRS. FRED DAIGER, Society Editor Phone 217-W

If you have any friends visiting you have going in where or coming home, or if you are entertaining, writ a peetal card to this department, giving details, or telephone the item. It will be greatly appreclated.

Monday-Tenth annual reception of given by the rector, Rev. A. S. a beautiful gown of black velvet. Peck.

Monday-New Year's Ball at the Country Club.

ANNUAL BALL

The most brilliant social event of Annual Ball given by the Social Dewhich was held last evening at the Valdez hotel. The ball surpasses any affair given previously by the social department.

Red and green, the club-colors, were this event. Green and red festoons were suspended from the columns to chandliers and corners of the large dining room and lobby. Potted plants and ferns were effectively placed at intervals around the room, while the French baskets of roses were used in charming effect.

In the receiving line were Mrs. R. A. Newman, chairman of the Social Department; Mrs. R. E. Tolar, president of the Sanford' Woman's Club, and Mrs. E. H. Galloway. vice president of the State Federation. Mrs. Newman was beautifully attired in gold and black lace over metal cloth, while Mrs. Tolar's becoming frock was of brown Spanish lace over brown satin. Mrs. Galloway wore a creation of pink crepe meteor with pearl trimmings. Her corsage was of sweet peas in pastel tints.

In the Palm room the prettily appointed punch table was arranged, where delicious fruit punch was served throughout the evening by Mrs. Forrest McAllister and Mrs. Tolar. Mrs. McAllister's costume was of pink

The music which was splendid, was furnished by Peter Schaal and his orchestra. Favors of vari colored ribbon confetti and squakers were given after refreshments of sandwiches and coffee had, been served by Mrs. Ben most pleasantly entertained by Mrs. J. conditions in China. The following * Sunday School 10:00 a. m. Caswell and Mrs. Ed Betts. Mrs. Cas- G: Sharon at Her home on Tenth St. are on the program: Mrs. Edgar Bigwells wore peach satin with overdraperies of silver lace. Mrs. Betts was gowned in black satin draped mo-

sisted by Mrs. Raymond Phillips. Forrest Lake, Black satin and lace, fashioned the costume worn by Mrs. Langley, while Spanish lace over satin with trim- course. mings of silver.

Howard Overlin, chairman; Mrs. Jno. The regular club members present

-Phone -104

Meisch, Mrs. R. W. Pearman, assisted y Mrs., A. E. Hill.

Quite a number of out-of-town guests attended this lovely affair, among them Miss Sara Webb of Atlanta, the guest of Miss Anna Mason. Miss Webb's lovely frock of copper colored changeable taffeta. Miss Eleanor Lytle, of Jacksonville, the guest of her aunt, Mrs. R. E. Tolar, wore a' stunning gown of red panne velvet. Miss Maccie Sheldon of New Smyrthe Parish of Holy Cross Church na, the guest of Mrs. A. W. Fitts wore

> Mrs. Bart Peterson of Jamestown, N. Y., the guest of her mother Mrs. B. J. Starling, wore a peach satin embroidered with silver, and worn with a bird of paradise headdress.

Miss Sanderson of Orlando, the guest of Miss Sarita Lake was bethe season and which is anticipated comingly attired in a gown of silver with much pleasure each year is the cloth. Miss Lake wore flame satin with beaded overdraperies, Mrs. Forrest lanta, and Mrs. Howard P. Smith partment of the Woman's Club, and Lake wore toast colored with lace draperies.

Miss Dorothy Singletary of Jacksonville wore a chic frock of orchid crepe de chine.

MERRIE MATRONS BRIDGE CLUB

Entertaining in her usual charming manner, Mrs. D. P. Drummond was hostess yesterday afternoon at bridge to the members of the Merrie Matrons Bridge Club.

The rooms where the card tables were arranged were bright with a profusion of cut flowers, yellow chrysanthemums and roses being effect-

During the afternoon a spirited game of bridge was played, and when scores were counted, it was found every auto owner in Seminole county. that Mrs. Harry Heeren held high score and was presented with a silver bon bon basket, Mrs. Fred Walsma was given a lovely old fashioned corsage of violets and Dorthy Perkins roses, for having low score.

At the conclusion of the card game the hostess served delicious refresh-

en, Mrs. Fred Walsma, Mrs. C. E. conditions of the great nations. The vice will be at 7 a. m. Henry, Ms. H. B. Lewis, Mrs Charles women will meet for just one hour-Fedder, Mrs. A. W. Fitts and Mrs. W. 3:30 to 4:30 each afternoon of Mon-T. Langley.

EVERY WEEK BRIDGE CLUB

Yesterday afternoon the members of the Every Week Bridge Club were adorned: the rooms where the card Rines, Miss Virginia DeCoursey, Mrs. * tables were placed.

In the interesting game of bridge Mrs. W., T. Langiey was chairman played, the prize for high score, a of the Floor committee and was as- crystal candy jar, was won by Mrs.

Following the awarding of the first prize the hostess served a tempting meetings. Mrs. Phillips was lovely in white salad course followed by a sweet

Substituting for absent club mem-The decorations committee and to bers were Mrs. T. L. Dumas, Mrs. J. whom much credit is due, was Mrs. G. Ball and Mrs. S. D. Chittenden.

MANANGKAN KANAN KANAKAN KANAKAN KANAKAN Ladies' Rest Room Open Day and Night

Hupmobile

SALES AND SERVICE

· A Complete Stock of Parts

Buy a Hupp and You'll Save Money

B. & O. MOTOR CO.

Sanford, Fla., Corner Second Street and Sanford Avenue Distributors Seminole and Lake Counties

Large and Up-to-Date Filling Station

Complete Line Accessories and Tires

were Mrs. Walter Wight, Mrs. S. E. Barrett, Mrs. Forrest Lake, Mrs. L. F. Buttolph and Mrs. W. H. Thigpen.

Miss Alberta Aycock leaves this afternoon for St. Augustine where she will spend the week-end.

Mr. and Mrs. H. A. Halverson left this morning for Tampa where they will spend the week-end.

Mrs. Paul Biggers and little son, have returned from West Palm Beach where they spent the past week with her aunt Mrs. William Bloom.

Mrs. Robert Wilson and baby of Orlando are spending the holidays here with her parents, Mr. and Mrs. J. C. Aycock.

Mr. and Mrs. Wm. Leffler leave this afternoon in their car for Tampa, St. Petersburg and other places of interest where they will spend the week-end.

Mrs. F. E. Harvard and daughter Mrs. Bert Creekmore and little Miss Constance Creekmore of Live Oak are spending some time here with her son Sherwood Harvard and family.

Mr. and Mrs. W. H. Belding and Little Miss Betty have returned home from Miami where they were guests for the past week of the former's parents, Mr. and Mrs. Charles Emerson.

Miss Sanders Claude and Bryan Anderson, Orlando, were among the out-of-town guests at the Christmas ball given by the Social department of the Woman's Club given last evening at the Valdez.

Mr. and Mrs. Charles Pelot and Mr. W. S. Jordan of Jacksonville returned last evening from Bradentown, and other places of interest on the west coast and are the guests of Judge and Mrs. J. G. Sharon.

Mrs. E. A. Douglas is entertaining at bridge this afternoon at her home on Sanford Heights, honoring her daughter Mrs. Bryan Sturman of Atof West Palm Beach.

Perry Jernigan and Braxton Baggett attended the meeting of the Hupmobile dealers of the state at Jacksonville Wednesday and Thursday. There was a large attendance and a very enjoyable meeting.

W. H. Wilder, an expert auto mechanic from Jacksonville, has taken charge of the repair department of the B. & O. garage and wants to meet He has had years of experience on all model cars and will guarantee you service and satisfaction.

WOMEN OF FIRST BAPTIST

CHURCH IN WEEK OF STUDY

The feature of the first week of 1923 in the calendar of the First Bap-Mrs. Drummond's guests included tist church will be the intensive study of the Feast Day of the Circumcision Mrs. R. J. Holly. Mrs. Harry Heer- by the women of some of the religious of our Blessed Lord, the Church serday, Tuesday and Wenesday.

Religious conditions in Japan will be studied Monday afternoon. Tuesday the conditions in the vast continent of Africa will be studied, and Wednesday attention will be given to * Quantities of lovely cut flowers gers, Miss Leola King, Miss Adele A. M. Walker, Mrs. F. . Gatchel, Miss Allie Trafford, Mrs. E. M. Carroll,

and Miss Viola Booth. The women of the First Baptist church very cordially invite the women of the city to be present in these

DR. CARPENTER ARRIVES

Dr. and Mrs. W. J. Carpenter have arrived in the city from St. Petersburg where he has been pastor of the Methodist church for several years and he will now occupy the pulpit of the finest moving pictures produced. the Methodist church in this city, preaching his first sermon tomorrow. friends here. He has been a member seat. of the Florida conference for many years and is recognized as one of the best and one of the outstanding figures in Florida Methodism. He has to been presiding elder and has preacheed in many of the largest cities in the state. Sanford is to be congratulated upon having Dr. Carpenter and Ma . somewhat warmer today; his estimable wife as residents and Eq Sunday cloudy and warmall the churches will join in giving | them a welcome to their new home.

The Daily Herald, 15c per week.

The Seminole Cafe is one year old Sunday. Celebrate the event by tak- iron that is heated by the reaction of ing advantage of the special Sunday some chemicals placed in an opening Dinner for One Dollar.

TONIGHT-

Here is Glorious Gloria at her resplendent best. As the mother of whom slanderous tongues have robbed of her child and happiness, she was never so poignantly appealing. As the gay, daring leader of Monte Carlo society, she was never so lavishly gowned. Conrad Nagel, June Elvidge and Robert Cain in the brilliant supporting cast. ..

Other Attractions, too

Subject of the morning sermon "Is the Gospel of the Past Adapted to the Conditions of the Future?"

Evening subject, "The Two Great Outstanding Problems of the Church for the New Year."

FIRST BAPTIST CHURCH

Sunday school 9:30 a. m. Morning Worship and sermon, 11

a. m., subject "A Quartet of Life's Baptist Young People's Unions at

6:30 o'clock. Baptismal service and evening worship and sermon, 7:30. Subject, "A Look Into Nineteen Twenty-Three." Sunbeam Band Monday 3:30 p. m.

W. M. U. 3:30 Monday, Tuesday and Wednesday. Prayer . Meeting Wednesday 7:30

HOLY CROSS CHURCH

Church services for the first Sunday after Christmas will be:

7:30 a. m. Low celebration. 9:45 a. m. Sunday school. 11.00 a. m. Matins and sermon. 7:30 p. m. ·Vespers.

At the morning sevice the wonderful Festival TeDeum of Dudley Buck will be sung; also other special music has been prepared for the worship. The special preacher at night will

be Fr. Yarnell of Daytona Beach. The Annual Parish Reception will he held in the Parish House New Years Night from 8 to 11. It is perfeetly informal. It is for the many members and friends of Holy Cross, yearly to be "at heme" together. It is especially noteworthy this year, as the Rev. Rector completes ten years of actual service as Rector of the Parish, having been elected to the Rectorship in November 1912 and coming into residence in January, 1913.

Monday, Jan. 1st, being the Feast

CHRISTIAN SCIENCE

SERVICE SUNDAY, DEC. 31, 1922.

Subject: "Christian Science." Church Service 11:00 a. m. Woman's Club Bldg., Qake Ave. ALL ARE WELCOME

CONGREGATIONAL CHURCH

We are looking forward to a fine days service tomorrow. The pastor will speak at the morning service on the subject: "How to assure a Happy New Year." When it is possible to have a happy new year, if one wills or desires to have it, why drift along, courting shipwreck and disaster.

Our men's club have made it possible for us to have in connection with our Sunday evening services, some of

.Tomorrow night we will have two reels, dealing with the early life of Dr. Carpenter is no stranger in San- Jesus. We should have had them last ford having preached here before on Sunday night but they failed to arseveral occasions and having many rive. Come early and secure a good

er; probably local rains north and central portion.

Germans have invented a soldering 236-2tc in its head.

Next Sunday, December 3

Is the First Anniversary of the Opening of the

SEMINOLE CAFE

In celebration of this event we offer from noon to nine p. m. a

Special Dinner

OF UNUSUAL EXCELLENCE AT ONE DOLLAR

The generous support of the citizens of Sanford and vicinity during the past year, is ample recogntion of our particularly high standards of

QUALITY, SERVICE AND CLEANLINESS

To meet the constantly growing demand it has been found necessary to-engage a competent chef and we are fortunate to have secured the services of Mr. E. Justice, formerly of the Hotel McAlpin, New York, who will take entire charge of our kitchen.

The Management Guarantees a Splendid NEW YEAR'S Dinner

And a continuation of the excellence of its cuisine during the coming year

&&&&&&&**&**

10 Stores in Georgia-

1 Store in Florida

THE CHURCHWELL

Sanford's New Store-

Men's All Wool Suits

\$32.50 REDUCED TO

\$25.00

\$27.50 REDUCED TO



\$22.50

The Churchwell Company

First Street

SELLS it for LESS