##  <br> in the heart of the world's greatest vegetable section

## 



REPARATIONS WILL NOT BE PAID BY GERMANY ON ACCOUNT OF THE INVASIO
he French Soldiers Are Stoned When They Dis embark at the Town of Buer, But Nobody Was Hurt; German Police Superintendent Will Be Punished for the Act of Violence

BANDIT LEADER
WAS KILED,
MINT ROBBERY


GERMAN COAL COMIISSION HAS PROHBTIED MNES FROMI SUPPLYING COAL

| Big Berean Brotherhood |  |
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| Breaks Record | STIFF ATTITUDE |
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Annual Meeting



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## Charters Issued By State of Florida During Past Week

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owing charters
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Fla, builders; capitalization siloo,000.

Orlando Athetie Associntio
Iando capitalization, \$25,000.
Iando, capitalization, 825,000
East Const Laundry Co.,
talization $\$ 22,000$.
Lestle Grove Company, Sarasota Publishing C apitalization 850,000 . do nume to be J.J. Byrnen Cigar Boca Ratone Water and Light Soca Ratonon and copitalization $\$ 25,000$.

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## fyes six



## SOCIETY



L. T. Alton, of Sorrnto, wana in the
dily yolterday, tranmatink bunfuran.

Mina Lucy Byrd Smythe
Ing houe party at Cocona
en by Mina Dot Flaldag.
R. Y. Howser, of Lamilerkville, $N$.
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8. .f. Conte, of St. Peternhurg, why
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Ward Flowers, of Charlotio, N. C
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rivala here and aro plensantly liented the lietlo huronee was the recipieat at the Montesuma. $\quad$ many lovely eifts. Alsut thirty chil
Mra. Willeme and Min
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## Opon Day and Night

Hupmobile
SALES AND SERVICE

Buy a Hupp and You'll Save Money
B. \& O. MOTOR CO

Banford, Fla, Corner Second Street und Sanford Avenue
Dideribulóri Seminole and Lake Countlea
Larre fod U0-to-Dai
fall $u s$ stallon



The Princess -TONIGHT betty compson bert lytela "TO HAVE AND TO HOLD"

Fox news
J. H. HINTERMISTER PIANO CO. PIANO TUNING-PHONOGRAPH REPAIRS

START THE NEW YEAR RIGHT
saturday at roberts' grocery ROUTH BAKERY

Thinee big specials fRIDAY AND SATURDAY
(Today and Tomorrow) Sophle May Cindied Pop.Corn...
OHd Fashioned Bathy Stock Candy
Aboric Canderes Juat Rectired phone 325
KODAK Denter $R$ G. BOWER PRESCRIPNION DRUGGIST
THE REXALL STOME

## 5 <br> THE CHURCHWELL CONPANY

Sanford's New Store
Phone 127

Boys'
2 Pants All Wool Suits srger, tweisis And fancy pattrenns $\$ 10.00$
up
Men's
All Wool Suits. $\$ 27.50$ VALUES
$\$ 22.50$
$\$ 32.50$ VALUES
$\$ 27.50$

## The Churchwell Company

First Street SELIS it for LESS ... Wélaka Blö́t

Sanford Daily Herald

The Herald Printing Co.

$\qquad$ Thin some thing that. nounded suow 1

$\qquad$


## A TRIBUTE TO SANFORD CELERY



It is good to have you numbered among our depositors.

We sincerely appreciate your business, regardless of the size of your account.

All of our facilities are at your command, and we do not want you to lesitate focall on your problems.
PEOPLES BANK OF SANFORD
Sanford, Florida

Studebaker and Chevrolet , maxamew

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## San Juan Garage Co.

##  <br> \section*{}

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## SANFORD CHAMBER OF COMMERCE WILL HAVE A GREAT MEETING NEXI FRIDAZ, JANUARY 19TH

 Judge Bland Will Speak on The Important Subject of Inland Waterways



w WOULD USE NAYY


# SEED POTATOES 

## RED bliss triumph

Call Phone 453 or 276 for Prices

## F. F. Dutton \& Co.

## This seascol-

 Silvertown Cords A real thrill awaits you when you first: see your car on handsome Silvertown Cords. Another when you discover you are getting more mileage out of your gasoline. And still another at the end of shows you how far they have gone'best in the lonorun*
Hood Auto Company; Inc. 111113 Park Avenua
SANFORD, FLORIDA

## TAll.OR-MADE ADVERTISING

One great fact must be renembered by thiose who have made the decision to advertise. blied. There are no ready-toone must be taifor made.

The purpose of advertising i
o increase business and NOT to to increase business and NOT to relieve any one of his arduous
duties. The manufacturer's salesman who regards advertising as a substitute for his own efforts has missed the point. His efforts are needed more than ever to support the advertising and.put it across. His reward is larger sales.
Likewise, the merchant who chooses the advertised brands because they are "soft and easy' selling, has overlooked the es-
sential idea. Certainty they sell sential idea. Certainty they sell easier; but this is not the big im-
portant truth. Rather, he should see that the manufacturer's advertising is an instrument put
into his hands for mereasing his colume and speeding up his urnover: 'Looking at the matvery eflort to co-operate with $\%$ make it pay him additional profits.

Advertising is-not a form of forever without human assist ance. The biggest problem any man has to settle aiter he has determined to advertise, and decided HOW to advertise, is this: How can I use my advertising so as to get the most out of it" Without close-linked co-operation it dissipates its force into

It must be hitched on to a business properly. Then it must be utilized with intelligence. When these conditions are fulfilled it does a type of work for which there is no efficient substitute.

